| roject                              | Location        | Mapped Lots | Values        | Finished Lots | Values        | Houses | Values        | Models | You | /other  | l otal    | - : | lotai    |
|-------------------------------------|-----------------|-------------|---------------|---------------|---------------|--------|---------------|--------|-----|---------|-----------|-----|----------|
| bestination at Tierra De Las Palmas | North Las Vegas | 0           | 6             | 900           |               |        |               |        |     | CON     | Inventory | >   | alues    |
| Villa:                              |                 | •           | •             | 300           | 980',06'1 \$  | 30     | \$ 5,382,450  | 6      | 5   | 000 000 | 29        | 6   | 700 606  |
| SELLY VENTER                        | North Las Vegas | 0           |               | 300           | VC0 737       | :      |               | , '    | ,   | 200600  | 50        | 4   | 000,404, |
| Inchantment of Physic Memberia      |                 | •           |               | .04           | 024,074       | 7.1    | 5 1,401,480   | 0      | 69  | •       | 3         | ý   | 105 500  |
| וושונוזוניון או סושרע וווסחזונעווו  | Henderson       | 0           | •             | . 09          | 1737 707      | ,,     | 6 6 110 220   | ,      |     |         | •         | •   | 100,000  |
| Harmony                             | North Los Vegos | 104         |               |               | 27.64.74      | 3      | 0/5,011,5     | •      | 'n  | 000,000 | 98        | 9   | .743.162 |
|                                     | CALL LAS CEAS   | 101         | 1,700,141     | S [c          | 5 1,907,665   | 39     | 5.210.010     | ď      | 6   | 000 030 | •         |     |          |
| gination at Somerset                | North Las Veess | 185         | £ 4660 633    | 6             | 00000         | ; •    | 010101010     | ,      | •   | 20,000  | 199       | N   | ,833,816 |
| Sandian at Change Valletin Barrell  |                 | 2           | 4,000,104     | 60            | 3,328,643     | •      | •             | ••     | ¥   | 16.870  | 757       | 6   | 215 176  |
| Irailon at Green valley Kanch       | Henderson       | 312         | \$ 7.638.883  | c             |               | •      | •             |        | ,   | 0/0601  |           | 9   | cortore, |
| The View at Black Mountain          | Uendough        |             | ********      | ,             | ,             | >      |               | >      | S   |         | 312       | 8   | 638.883  |
| roth A 1 s                          | HOS PARIETY     | 10.7        | 3 4,195,162   | 8             | 3,736,908     | 56     | \$ 3,855,540  | 9      | 2.1 | 000 00  | 22.4      |     | 007 610  |
|                                     |                 | 703         | \$ 16,469,808 | 320 \$        | \$ 14.867.118 | 130    | \$ 20.959.850 | 20     | 3   | 020 020 |           |     | 010,000  |

American Communities Debt Schedule

## American Destination II, LLC Asset Values

| Project                             | Mapped Lots                | Fi | nished Lots | Houses             | Models        | Totals          |
|-------------------------------------|----------------------------|----|-------------|--------------------|---------------|-----------------|
| Destination at Tierra De Las Palmas | 0                          |    | 30          | 30                 | 3             | <br>63          |
| Values                              | \$ -                       | \$ | 1,507,086   | \$<br>5,382,450    | \$<br>600,000 | \$<br>7,489,536 |
| Average Sales Price                 | Note 1                     |    |             | \$<br>179,415      |               |                 |
| Finished Lot Value at 28.0%         | Note 2                     |    |             | \$<br>50,236       |               |                 |
| Mapped Lot Value                    | Note 3                     |    |             | \$<br><del>-</del> |               |                 |
|                                     |                            |    |             |                    |               |                 |
| Note 1                              | The average sales price is |    |             |                    |               |                 |
| Note 2                              | The finished               |    |             |                    |               |                 |
|                                     | lot value is assumed to be |    |             |                    |               |                 |
| Note 3                              | N/A.                       |    |             |                    |               |                 |

## American Destination II, LLC Asset Values

| Project                     | Mapped Lots                | Fi | nished Lots | Houses          |    | Models | Totals          |
|-----------------------------|----------------------------|----|-------------|-----------------|----|--------|-----------------|
| Fairway Villas              | 0                          |    | 20          | <br>12          | •  | 0      | <br>32          |
| Value                       | \$ -                       | \$ | 654,024     | \$<br>1,401,480 | \$ | -      | \$<br>2,055,504 |
| Average Sales Price         | Note 1                     |    |             | \$<br>116,790   |    |        |                 |
| Finished Lot Value at 28.0% | Note 2                     |    |             | \$<br>32,701    |    |        |                 |
| Mapped Lot Value            | Note 3                     |    |             | \$<br>~         |    |        |                 |
|                             |                            |    |             |                 |    |        |                 |
| Note 1                      | The eveness                |    |             |                 |    |        |                 |
| TWEE I                      | The average sales price is |    |             |                 |    |        |                 |
| Note 2                      | The finished               |    |             |                 |    |        |                 |
|                             | lot value is               |    |             |                 |    |        |                 |
|                             | assumed to be              |    |             |                 |    |        |                 |
| Note 3                      | N/A.                       |    |             |                 |    |        |                 |

### American Enchantment II, LLC Asset Values

| Project                       | Mapped Lots    | Finished Lots | Houses       | Models     | Totals       |
|-------------------------------|----------------|---------------|--------------|------------|--------------|
| Enchantment at Black Mountain | 0              | 60            | 23           | 3          | 86           |
| Value                         | \$ -           | \$ 3,732,792  | \$ 5,110,370 | \$ 900,000 | \$ 9,743,162 |
| Average Sales Price           | Note 1         | i e           | \$ 222,190   |            |              |
| Finished Lot Value at 28.0%   | Note 2         |               | \$ 62,213    |            |              |
| Mapped Lot Value              | Note 3         |               | \$ -         |            |              |
|                               | ·              |               |              |            |              |
| Note 1                        | The average    |               |              |            |              |
|                               | sales price is |               |              |            |              |
| Note 2                        | The finished   |               |              |            |              |
|                               | lot value is   |               |              |            |              |
|                               | assumed to be  |               |              |            |              |
| Note 3                        | N/A.           |               |              |            |              |

### American Harmony II, LLC Asset Values

| Project                     | Mapped Lots     | Fi | nished Lots | Houses          | I  | Models  | Totals          |
|-----------------------------|-----------------|----|-------------|-----------------|----|---------|-----------------|
| Harmony                     | 104             |    | 51          | <br>39          |    | 5       | 199             |
| Value                       | 1,966,140.80    | \$ | 1,907,665   | \$<br>5,210,010 | \$ | 750,000 | \$<br>9,833,816 |
| Average Sales Price         | Note 1          |    |             | \$<br>133,590   |    |         |                 |
| Finished Lot Value at 28.0% | Note 2          |    |             | \$<br>37,405    |    |         |                 |
| Mapped Lot Value            | Note 3          |    |             | \$<br>18,905    |    |         |                 |
|                             |                 |    |             |                 |    |         |                 |
| Note 1                      | The average     |    |             |                 |    |         |                 |
|                             | sales price is  |    |             |                 |    |         |                 |
| Note 2                      | The finished    |    |             |                 |    |         |                 |
|                             | lot value is    |    |             |                 |    |         |                 |
|                             | assumed to be   |    |             |                 |    |         |                 |
| Note 3                      | The value of    |    |             |                 |    |         |                 |
|                             | the mapped lots |    |             |                 |    |         |                 |

## American Imagination, LLC Asset Values

| Project                     | Mapped Lots                    | Finished Lots | Houses     | Models     | Totals       |
|-----------------------------|--------------------------------|---------------|------------|------------|--------------|
| Imagination at Somerset     | 185                            | 69            | 0          | 3          | 257          |
| Value                       | \$ 4,669,622                   | \$ 3,328,643  | \$ -       | \$ 516,870 | \$ 8,515,135 |
| Average Sales Price         | Note 1                         |               | \$ 172,290 |            | •            |
| Finished Lot Value at 28.0% | Note 2                         |               | \$ 48,241  |            |              |
| Mapped Lot Value            | Note 3                         |               | \$ 25,241  |            |              |
|                             |                                |               |            |            |              |
| Note 1                      | The average                    |               |            |            |              |
|                             | sales price is<br>derived from |               |            |            |              |
|                             | doll ou hom                    |               |            |            |              |
| Note 2                      | The finished                   |               |            |            |              |
|                             | lot value is                   |               |            |            |              |
|                             | assumed to be                  |               |            |            |              |
| Note 3                      | The value of                   |               |            |            | •            |
|                             | the mapped lots                |               |            |            |              |

### American Inspiration, LLC Proforma Balance Sheet

| Project                           | Mapped Lots                | Finished Lots | Houses     | Models  | Totals    |
|-----------------------------------|----------------------------|---------------|------------|---------|-----------|
| Inspiration at Green Valley Ranch | 312                        | 0             | 0          | 0       | 312       |
| Value                             | \$ 7,638,883               | \$ -          | \$ -       | \$ - \$ | 7,638,883 |
| Average Sales Price               | Note 1                     |               | \$ 158,870 |         |           |
| Finished Lot Value at 28.0%       | Note 2                     |               | \$ 44,484  |         |           |
| Mapped Lot Value                  | Note 3                     |               | \$ 24,484  |         |           |
|                                   |                            |               |            |         |           |
| Note 1                            | The average                |               |            |         |           |
|                                   | sales price is             |               |            |         |           |
|                                   | derived from               |               |            |         |           |
| Note 2                            | The finished               |               |            |         |           |
|                                   | lot value is assumed to be |               |            |         |           |
| •                                 |                            |               |            |         |           |
| Note 3                            | The value of               |               |            | •       |           |
|                                   | the mapped lots            |               |            |         |           |

### The American Black Mountain L.P. Asset Values

| Project                     | Mapped Lots                             | Finished Lots | Houses          | Models          | Totals           |
|-----------------------------|---|---------------|-----------------|-----------------|------------------|
| The View at Black Mountain  | 102                                     | 90            | <br>26          | <br>6           | <br>224          |
| Value                       | \$ 2,195,162                            | \$ 3,736,908  | \$<br>3,855,540 | \$<br>1,100,000 | \$<br>10,887,610 |
| Average Sales Price         | Note 1                                  |               | \$<br>148,290   |                 |                  |
| Finished Lot Value at 28.0% | Note 2                                  |               | \$<br>41,521    |                 |                  |
| Mapped Lot Value            | Note 3                                  |               | \$<br>21,521    |                 |                  |
|                             |   |               |                 |                 |                  |
| Note 1                      | The average sales price is              |               |                 |                 |                  |
| Note 2                      | The finished lot value is assumed to be |               |                 |                 |                  |
| Note 3                      | The value of the mapped lots            |               |                 |                 |                  |

# Destination at Tierra De Las Palmas Pricing Strategy

| 10/9/2000   |          |                           |             |                          |                                    |            |                           |          |                           |          | Averages                           | Totals                          | %      |   |
|---|----------|---------------------------|-------------|--------------------------|------------------------------------|------------|---------------------------|----------|---------------------------|----------|------------------------------------|---------------------------------|--------|---|
| Product Mix (% of Total Lots)<br>Total Number of Lots                   |          | 10.0%<br>6                | 20.0%<br>13 | %                        | 25.0%                              |            | 25.0%<br>16               | ``       | 20.0%<br>13               |          | 00.0%                              | 63                              |        |   |
| Plan Number<br>Plan Square Footage                                      |          | 1<br>2,179                | 2<br>2,522  | 21                       | 2.5                                |            | 3<br>2,891                |          | 4<br>3,317                |          | 2,770                              |                                 |        |   |
| Base Sales Price Per Square Foot<br>Direct Construction Per Square Foot | 89 89    | 72.05<br>38.67            | so so       | 66.61<br>38.20           | \$ 64.76<br>\$ 36.42               | 8 &<br>2 & | 61.22<br>36.66            | . 69 69  | 58.03<br>36.20            | so so    | 63.14                              |                                 |        |   |
| REVENUES: Base Sales Price Average Options Average Lot Premiums         | 89 89 89 | 156,990<br>3,500<br>1,000 |             | 67,990<br>3,500<br>1,000 | \$ 171,490<br>\$ 3,500<br>\$ 1,000 | s s s      | 176,990<br>3,500<br>1,000 | 89 89 89 | 192,490<br>3,500<br>1,000 | 80 80 80 | 174,915 \$<br>3,500 \$<br>1,000 \$ | 11,019,645<br>220,500<br>63.000 |        |   |
| TOTAL REVENUES  | 69       | 161,490                   | 8           | 72,490                   | 175,990                            | \$ (       | 181,490                   | s        | 196,990                   | 69       | 179,415 \$                         | 11.303,145                      | 100.0% | % |

174538,35

Calculations

\$ 11,019,645 \$ 220,500 \$ 63,000 \$ 11,303,145

Fairway Villas Pricing Strategy

| 10/9/2000  |       |                                      |                   |                           |       |                                      |                | Averages                           | Totals                         | <b>%</b> | ပဳ          | Calculations                   |  |
|--|-------|--------------------------------------|-------------------|---------------------------|-------|--------------------------------------|----------------|------------------------------------|--------------------------------|----------|-------------|--------------------------------|--|
| Product Mix (% of Total Lots)<br>Total Number of Lots                          |       | 20.0%                                | 4                 | 40.0%                     |       | 40.0%                                | -              | 00.0%<br>32                        | 32                             |          |             |                                |  |
| Plan Number<br>Plan Square Footage   |       | 1<br>1,100                           |                   | 2<br>1,128                |       | 2.5<br>1,343                         |                | 1,208                              |                                |          |             | 38668.8                        |  |
| Base Sales Price Per Square Foot<br>Direct Construction Per Square Foot        | es es | 101.35<br>38.67                      | 6 <del>4</del> 64 | 96.18<br>38.20            | 69 69 | 86.74<br>36.42                       | 89 89          | 92.92                              |                                |          |             |                                |  |
| REVENUES: Base Sales Price Average Options Average Lot Premiums TOTAL REVENUES | w w w | 111,490<br>3,500<br>1,000<br>115,990 | લ લ લ             | 108,490<br>3,500<br>1,000 | w w w | 116,490<br>3,500<br>1,000<br>120,990 | 60 60 60<br>60 | 112,290 \$<br>3,500 \$<br>1,000 \$ | 3,593,280<br>112,000<br>32,000 | 100 000  | <del></del> | 3,593,280<br>112,000<br>32,000 |  |

## Enchantment at Black Mountain Pricing Strategy

| 10/9/2000   |                |            |       |                            |           |                            |                 |                            |              |                            |       | Averages                            | - E                               | è      |   |
|---|----------------|------------|-------|----------------------------|-----------|----------------------------|-----------------|----------------------------|--------------|----------------------------|-------|-------------------------------------|-----------------------------------|--------|---|
| Product Mix (% of Total Lots)<br>Total Number of Lots                   |                | 10.0%      |       | 20.0%                      | 74        | 20.0%                      | .25.            | 25.0%<br>22                | 7            | 25.0%<br>22                | -     | 100.0%<br>86                        | 30 10 17                          | ্য     | • |
| Pian Number<br>Pian Square Footage                                      |                | 1<br>1,748 |       | 2<br>2,374                 | 7         | 2.5<br>2,643               | Ę               | 3<br>3,436                 | 4            | 4<br>4,025                 |       | 3,043                               | 00                                |        |   |
| Base Sales Price Per Square Foot<br>Direct Construction Per Square Foot | 69 69          | 91.53      | 60 60 | 76.66<br>38.20             | 69 69     | 76.05                      | 6A 6A           | 64.90<br>36.66             | <b>69 59</b> | 58.38<br>36.20             | 89 89 | 68.04                               |                                   |        |   |
| REVENUES: Base Sales Price Average Options Average Lot Premiums         | S S S          |            | ~ ~ ~ | 181,990<br>12,000<br>1,000 | 80 KM     | 200,990<br>15,000<br>1,000 | <b>10</b> 10 10 | 222,990<br>15,000<br>1,000 | 60 60 60     | 234,990<br>15,000<br>1,000 |       | 207,090 \$<br>14,100 \$<br>1,000 \$ | 17,809,740<br>1,212,600<br>86,000 |        |   |
| TOTAL NEVEROLES   | i <del>A</del> | 172,990    | 69    | 194,990                    | <b>69</b> | 216,990 \$                 |                 | 238,990                    | 6.0          | 250,990                    | 62    | 222,190 \$                          | 19,108,340                        | 100.0% | : |

261736.7

Calculations

17,809,740 1,212,600 86,000 19,108,340

<del>60 60 60</del>

Harmony Pricing Strategy

| 10/9/2000   |                 |                   |            |       |              |            |              |                |       |            | I          |        |    |
|---|-----------------|-------------------|------------|-------|--------------|------------|--------------|----------------|-------|------------|------------|--------|----|
| Product Mix (% of Total Lots)   |                 | .0.0%             | 15.0%      | 6     | 5.0%         | 25 0º%     |              | /80 ac         | •     | Averages   | Totals     | %      |    |
| Total Number of Lots  |                 | 20                | 30         |       | 50           | 50         |              | 50             | _     | .00.0%     | 199        |        |    |
| Plan Number<br>Plan Square Footage                                      |                 | 1<br>1,473        | 2<br>1,543 |       | 2.5<br>1,761 | 3<br>1,685 |              | 4<br>1,880     |       | 1,710      |            |        |    |
| Base Sales Price Per Square Foot<br>Direct Construction Per Square Foot | જ જ             | 82.14 \$ 38.67 \$ | 81.00      | 69 69 | 72.68 \$     | 36.66      |              | 71.27<br>36.20 | 69 69 | 75.48      |            |        |    |
| REVENUES:<br>Base Sales Price   |                 | 120 090 6         | 134 000    | 6     | 6<br>6<br>7  | ,          | ,            |                |       |            |            |        |    |
| Average Options   | <del>, 60</del> | 3,500 \$          | 3,500      | n sa  | 3.500 \$     | 3.500      | 69 64<br>C C | 133,990        | 69 G  | 129,090 \$ | 25,688,910 |        |    |
| Average Lot Premiums  | 69              | 1,000 \$          | 1,000      | S     | 1,000 \$     | 1,000      | . 69         | 1,000          | n 60  | 3,500 S    | 199,500    |        |    |
|   | A               | 125,490 \$        | 129,490    | €9    | 132,490 \$   | 135,490    | S            | 138,490        | S     | 133,590 \$ | 26,584,410 | 100.0% | 1. |

Harmony Pricing Strategy

340339.75

Calculations

25,688,910 696,500 199,000 26,584,410

<del>\$</del> \$ \$ \$

Imagination at Somerset Pricing Strategy

| 10/9/2000   |                  |                               |       |                                  |                         |             |                         |          |                                   |            |                               |                          |             |                         |            |        |  |
|---|------------------|-------------------------------|-------|----------------------------------|-------------------------|-------------|-------------------------|----------|-----------------------------------|------------|-------------------------------|--------------------------|-------------|-------------------------|------------|--------|--|
|   |                  | 7                             | magin | Imagination North                |                         |             |                         |          | Imagination Court                 | Court      |                               |                          | : 3         | Averages                | Totals     | ৠ      |  |
| Product Mix (% of Total Lots)<br>Total Number of Lots                   |                  | 6.0%<br>15                    | -     | 10.0%<br>26                      | 12.0%                   |             | 14.0%<br>36             | ä        | 8.0%<br>46                        | 20.0%      | , <del>a</del>                | 20.0%<br>51              | ing Pilo    | 751                     |            | •      |  |
| Plan Number<br>Plan Square Footage                                      |                  | 1,433                         | =     | 3<br>1,603                       | 4<br>1,846              |             | 5<br>2,059              | 4        | 6<br>,250                         | 7<br>2,522 |                               | 185<br>8<br>2,891        |             | 2244                    | 576.621    |        |  |
| Base Sales Price Per Square Foot<br>Direct Construction Per Square Foot | જ જ              | 88.62<br>38.96                | 64 64 | 84.83 \$ 37.68 \$                | 77.46<br>37.68          | 64 64       | 73.33                   | SA SA    | 71.11 \$<br>37.05 \$              | 96         | 67.40 \$                      | 64.68                    | બ બ         | 71.18                   |            |        |  |
| REVENUES: Base Sales Price Average Options Average Lot Premiums         | es es es         | 126,990 S<br>3,500 S<br>500 S | - 1   | 135,990 \$<br>3,500 \$<br>500 \$ | 142,990<br>5,000<br>500 | ક્ત ક્ત ક્ત | 150,990<br>8,000<br>500 | 89 89 89 | 159,990 \$<br>10,000 \$<br>500 \$ | 169        | 69,990 S<br>20,000 S<br>500 S | 186,990<br>20,000<br>500 |             | 159,710 \$<br>12,080 \$ | 41,045,470 |        |  |
| IOIAL KEVENUES  | 6 <del>9</del> - | 130,990 \$                    |       | 139,990 \$                       | 148,490                 | s-          | 159,490                 | s        | 170,490 \$                        | 190        | 90,490 \$                     | 207,490                  | 9 <b>69</b> | 172,290 S               | 44.278.530 | 100 0% |  |

Inspiration at Green Valley Ranch Pricing Strategy

| <b>%</b>            |   |                                    |   |  | 100.0%     |
|---------------------|---|------------------------------------|---|--|------------|
| Totals              | 31.2  | }                                  |   | 46,934,160<br>1,896,960<br>736,320   | 49,567,440 |
| Averages            | 100.0%  | 1,772                              | 84.90   | 150,430 S<br>6,080 S<br>2,360 S  | 158,870 \$ |
| NÖ                  | 14.0%   | 112 4<br>2,400                     | 69.16 S<br>36.00 S  | 165,990 S<br>8,000 S<br>3,000 S  | 176,990 S  |
| VE INSPIRATION      | 12.0%<br>37   | 3<br>2,200                         | 72.72 \$<br>36.00 \$  | 159,990 \$<br>8,000 \$<br>3,000 \$   | 170,990 \$ |
| 7/mo<br>EXECUTIVE I | 10.0%<br>31   | 2<br>2,000                         | 78.00 S<br>37.00 S  | 155,990 S<br>8,000 S<br>3,000 S  | 166,990 \$ |
|                     | 15.0% 1<br>47   | 200<br>4<br>1,800                  | 85.55<br>39.00 \$   | 153,990 S<br>5,000 S<br>2,000 S  | 160,990 S  |
|                     | 15.0%   | 3B<br>1,628                        | 89.67 \$<br>40.00 \$  | 145,990 \$<br>5,000 \$<br>2,000 \$   | £ 066,261  |
| 8/mo<br>INSPIRATION | 15.0%<br>47   | 3A<br>1,429                        | 99.36 \$ 41.00 \$   | 141,990 \$<br>5,000 \$<br>2,000 \$   | 140,220 3  |
|                     | 14.0%<br>44   | 2<br>1,370                         | 102.18 \$ 42.00 \$  | 139,990 S<br>5,000 S<br>2,000 \$   | 9          |
|                     | 5.0%<br>16  | 1<br>1,032                         | 125.96 \$<br>43.00 \$   | 129,990 \$<br>5,000 \$<br>2,000 \$<br>136,990 \$                               |            |
|                     |   |                                    | 69 69   | 88 88 88   | ,          |
| 10/9/2000           | Product Mix (% of Total Lots)<br>Total Number of Lots | Plan Number<br>Plan Square Footage | Base Sales Price Per Square Foot<br>Direct Construction Per Square Foot | REVENUES: Base Sales Price Average Options Average Lot Premiums TOTAL REVENUES |            |

Inspiration at Green Valley Ranch Pricing Strategy

552848.4

Calculations

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The View at Black Mountain Pricing Strategy

| 10/9/2000  |       |                                      |                      |                                    |                                    |                                 |                           |                |                                       | Averages                           | Totals                             | %      |  |
|--|-------|--------------------------------------|----------------------|------------------------------------|------------------------------------|---------------------------------|---------------------------|----------------|---------------------------------------|------------------------------------|------------------------------------|--------|--|
| Product Mix (% of Total Lots)<br>Total Number of Lots                          |       | 10.0%<br>22                          | (4                   | 20.0%<br>45                        | 25.0%<br>56                        | 25.0%<br>56                     | 20.0%<br>45               |                |                                       | 00.0%                              | 224                                | 3      |  |
| Plan Number<br>Plan Square Footage   |       | 1,032                                |                      | 2<br>1,370                         | 2.5<br>1,429                       | 3<br>1,628                      | 4 1,800                   |                |                                       | 1,501                              |                                    |        |  |
| Base Sales Price Per Square Foot<br>Direct Construction Per Square Foot        | sa sa | 122.08<br>38.67                      | 69 69                | 99.99 \$<br>38.20 \$               | 96.56 \$<br>36.42 \$               | 87.22 s<br>36.66 s              | 36.                       | 82.77<br>36.20 | 69 69                                 | 93.10                              |                                    |        |  |
| REVENUES: Base Sales Price Average Options Average Lot Premiums TOTAL REVENUES | w w w | 125,990<br>3,500<br>5,000<br>134,490 | 60 60 60<br>60 60 60 | 136,990 \$<br>3,500 \$<br>5,000 \$ | 137,990 \$<br>3,500 \$<br>5,000 \$ | 141,990 S<br>3,500 S<br>5,000 S | 148,990<br>3,500<br>5,000 | 000            | 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 | 139,790 \$<br>3,500 \$<br>5,000 \$ | 31,312,960<br>784,000<br>1,120,000 |        |  |
|  |       |                                      | ,                    |                                    |                                    | 150,470 B                       | 4,/01                     | 2              | •                                     | 148,290 S                          | 33,216,960                         | 100.0% |  |

The View at Black Mountain Pricing Strategy

Calculations

\$36324.80 \$31,312,960 \$784,000 \$1,120,000 \$33,216,960

### **EXHIBIT 4**

### PROMISSORY NOTE

\$ 3,000,000.00

Las Vegas, Nevada

May 2, 2000

FOR VALUE RECEIVED, PRINCIPLE CENTERED, INC., a Nevada corporation, AMERICAN HARMONY II, LLC, a Nevada Limited Liability Company, AMERICAN INSPIRATION, IMAGINATION, LLC, a Nevada Limited Liability Company, AMERICAN INSPIRATION, LLC, a Nevada Limited Liability Company, AMERICAN DESTINATION II, LLC, a Nevada Limited Liability Company, AMERICAN ENCHANTMENT II, LLC, a Nevada Limited Liability Company, ("Maker"), jointly and severally, promises to pay to the order of ROLLAND P. WEDDELL or his successors and assigns ("Holder"), at 2271 Arrowhead Drive, Carson City, NV 89701, or at such other place as the Holder may designate in writing, the principal sum of up to THREE MILLION DOLLARS (\$3,000,000.00) (the "Maximum Amount") in lawful money of the United States of America, together with interest thereon at the rate of eight percent (8%) per annum. This Note is secured by that certain Security Agreement (Stock Pledge) dated as of May 2, 2000 between Robert C. and Cheryl Covey Porter, as pledgors, and Rolland P. Weddell and Spectrum Financial Group, LLC, a Delaware Limited Liability Company, Holder (as now or hereafter amended, the "Security Agreement").

The indebtedness evidenced by this Note is a revolving loan, and Maker may borrow, repay and re-borrow the loan evidenced hereby up to the Maximum Amount. Holder may, and is hereby authorized to, record on the schedule attached hereto, or to otherwise record in accordance with its usual practice, the date and amount of any advance of loan proceeds under this Note. Failure to record such amounts on the schedule attached hereto shall not affect Maker's obligation hereunder to repay the outstanding and unpaid principal amount of this Note in full when due.

The entire principal amount of \$3,000,000.00, or so much thereof as may be then outstanding and unpaid, together with accrued interest, shall be due and payable in full on the earlier to occur of an "Event of Default" as defined in the Security Agreement, or May 2, 2001. Maker may prepay the remaining balance of principal and interest without penalty at any time. All payments hereunder shall be applied first to accrued unpaid interest, then to principal.

Time is of the essence of payment. Any amount not paid when due and payable hereunder thereafter shall bear interest at the rate of fifteen percent (15%) per annum until paid.

The makers and endorsers of this Note jointly and severally waive diligence, demand, presentment for payment, notice of dishonor, protest and notice of protest.

The makers and endorsers jointly and severally agree to pay all costs for collection. Costs of collection include, without limitation, reasonable attorneys' fees if this Note is placed in the hands of attorneys for collection or if suit is brought, together with all court costs and other expenses incurred in the prosecution of suit.

Notwithstanding any provision herein or in any document or instrument now or hereafter securing this Note, the total liability for payments in the nature of interest shall not exceed the limits imposed by the applicable laws of the State of Nevada. This Note shall be construed according to the laws of said State.

Pursuant to the agreement of the Maker and Holder, this Note is not dischargeable in

Pursuant to the agreement of the Maker and Holder, this Note is not dischargeable in bankruptcy pursuant to 11 U.S.C. §523(a)(15).

IN WITNESS WHEREOF, this Promissory Note has been executed as of the date first hereinabove written.

PRINCIPLE CENTERED, INC., a

Nevada corporation

/Nort

Robert C. Porter, President

AMERICAN HARMONY II LLC, a Nevada Vigoted inditity Consequent

Nevada Limited Liability Company

By:\_/

Robert C. Porter, President Principle Centered, Inc.

Managing Member

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AMERICAN DESTINATION II, LLC, a Nevada Limited Liability Company

By MIMMIN IN

Robert C. Porter, President

Principle Centered, Inc.

Managing Member

AMERICAD INSPIRATION, LLC, a Nevada Limited Liability Company

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Robert C. Porter, President

Principle Centered, Inc.

Managing Member

AMERICAN ENCHANTMENT II, LLC, a

Nevada Limited Liability Company

Robert C. Porter, President

Principle Centered, Inc.

Managing Member

#### PROMISSORY NOTE

\$ 7,000,000.00

Las Vegas, Nevada

May 2, 2000

FOR VALUE RECEIVED, PRINCIPLE CENTERED, INC., a Nevada corporation, AMERICAN HARMONY II, LLC, a Nevada Limited Liability Company, AMERICAN INSPIRATION, IMAGINATION, LLC, a Nevada Limited Liability Company, AMERICAN INSPIRATION, LLC, a Nevada Limited Liability Company, AMERICAN DESTINATION II, LLC, a Nevada Limited Liability Company, AMERICAN ENCHANTMENT II, LLC, a Nevada Limited Liability Company, ("Maker"), jointly and severally, promises to pay to the order of SPECTRUM FINANCIAL GROUP, LLC, a Delaware Limited Liability Company or his successors and assigns ("Holder"), at 930 Tahoe Blvd. PMB #802-540, Incline Village, NV 89451, or at such other place as the Holder may designate in writing, the principal sum of up to SEVEN MILLION DOLLARS (\$7,000,000.00) (the "Maximum Amount") in lawful money of the United States of America, together with interest thereon at the rate of eight percent (8%) per annum. This Note is secured by that certain Security Agreement (Stock Pledge) dated as of May Spectrum Financial Group, LLC, a Delaware Limited Liability Company, Holder (as now or hereafter amended, the "Security Agreement").

The indebtedness evidenced by this Note is a revolving loan, and Maker may borrow, repay and re-borrow the loan evidenced hereby up to the Maximum Amount. Holder may, and is hereby authorized to, record on the schedule attached hereto, or to otherwise record in accordance with its usual practice, the date and amount of any advance of loan proceeds under this Note. Failure to record such amounts on the schedule attached hereto shall not affect Maker's obligation hereunder to repay the outstanding and unpaid principal amount of this Note in full when due.

The entire principal amount of \$7,000,000.00, or so much thereof as may be then outstanding and unpaid, together with accrued interest, shall be due and payable in full on the earlier to occur of an "Event of Default" as defined in the Security Agreement, or May 2, 2001. Maker may prepay the remaining balance of principal and interest without penalty at any time. All payments hereunder shall be applied first to accrued unpaid interest, then to principal.

Time is of the essence of payment. Any amount not paid when due and payable hereunder thereafter shall bear interest at the rate of fifteen percent (15%) per annum until paid.

The makers and endorsers of this Note jointly and severally waive diligence, demand, presentment for payment, notice of dishonor, protest and notice of protest.

The makers and endorsers jointly and severally agree to pay all costs for collection. Costs of collection include, without limitation, reasonable attorneys' fees if this Note is placed in the hands of attorneys for collection or if suit is brought, together with all court costs and other expenses incurred in the prosecution of suit.

Notwithstanding any provision herein or in any document or instrument now or hereafter securing this Note, the total liability for payments in the nature of interest shall not exceed the limits imposed by the applicable laws of the State of Nevada. This Note shall be construed according to the laws of said State.

Pursuant to the agreement of the Maker and Holder, this Note is not dischargeable in bankruptcy pursuant to 11 U.S.C. §523(a)(15).

IN WITNESS WHEREOF, this Promissory Note has been executed as of the date first hereinabove written.

PRINCIPLE CENTERED, INC., a

Nevada corporation

Aufu

Robert C. Porter, President

AMERICAN HARMONY II, LC, a

Nevada Limited Liability Company

Robert C. Porter, President Principle Centered, Inc.

Managing Member

AMERICAN DESTINATION II, LLC, a

Nevada Limited Liability Company

By:\_\_\_\_\_

Robert C. Porter, President

Principle Centered, Inc.

Managing Member

AMERICAN INSPIRATION, LCC, a

Nevada Limited Liability Company

Robert C. Porter, President

Principle Centered, Inc. Managing Member

AMERICAN ENCHANTMENT II, LLC, a

Nevada Limited Liability Company

Robert C. Porter, President

Principle Centered, Inc.

Managing Member

### **EXHIBIT 5**

## SCHEDULE OF CANS AND PAYMENTS OF PRINCIPAL TO

### PRINCIPLE CENTERED, INC.,

RON WEDDELL DATED JANUARY 11, 2001

|          |         |                 | 111 -444  |                |
|----------|---------|-----------------|-----------|----------------|
| Q.       | la,     | Principal Amoun | N. Der    |                |
|          |         | of Advance      | Paid Paid | Ununid Balanca |
| 3/31     |         | \$19,322.6      |           | 1              |
| 3/31     | /00     | \$30,274.25     |           | \$19,322.6     |
| 4/13     | 00      | \$34,405.49     |           | \$49,596.8     |
| 4/13/    | 00      | \$15,000.00     |           | \$84,002.3     |
| 4/26/    |         | \$145,744.25    |           | \$99,002.3     |
| 4/27/    |         | 526,219.31      |           | \$244,746.6    |
| 5/2/0    |         | \$314,700.00    |           | \$270,965.9    |
| 5/12/    |         | \$36,981.12     |           | \$585,665.9    |
| 5/12/0   |         | \$195,000.00    |           | \$622,647.00   |
| 5/12/0   | 00      | \$150,000.00    | W-:       | \$817,647.00   |
| 5/12/0   |         | \$51,000,00     |           | \$967,647,06   |
| 5/22/0   |         | \$45,000.00     | 11.17     | \$1.018,647.06 |
| 5/22/0   |         |                 | 1111-1500 | \$1,063,647.06 |
| 5/16/0   |         | \$153,000.00    | 112 372   | 31.108,647.06  |
| 5/31/0   |         | 528,218.56      |           | 51.261,647.06  |
| 6/6/00   |         | 545,000.00      |           | \$1,289,865.63 |
| 6/14/0   |         | 530,922.84      |           | \$1,334,865.63 |
| 6/20/00  |         | \$45,000.00     |           | \$1,365,788.47 |
| 6/21/00  |         | \$15,900.00     |           | 51,410,788.47  |
| 6/17/00  | •       | \$39,000.00     |           | 31,426,688.47  |
| 6/28/00  |         | \$28,978,99     | 11/2 -12  | \$1,465,688.47 |
| 7/5/00   | $\perp$ | \$121,500.00    |           | 31,494,667,46  |
| 7/17/00  |         | \$31,244.80     |           | \$1,616,167.46 |
| 7/17/00  |         | \$18,300.00 A   |           | 51,647,412.26  |
| 7/25/00  |         | \$30,000.00     |           | \$1,665,712.26 |
| 7/25/00  |         | \$12,000.00     |           | \$1,695,712.26 |
| 7/25/00  |         | \$27,448.21     |           | \$1,707,712.26 |
| 8/2/00   |         | \$243,000.00    |           | 51,735,160.47  |
| 8/30/00  |         | \$29,113.91     |           | 51,978,160.47  |
| 8/31/00  |         | 5135,000.00     | -         | 52,007,174.38  |
| 9/14/00  |         | \$39,406.86     |           | 52,142,274.38  |
| 9/25/00  | 1       | \$44,100.00     |           | \$2,181,681.24 |
| 9/25/00  |         | 536,420.00      |           | 52,225,781.24  |
| 9/27/00  |         | \$30,362.89     |           | \$2,162,201.24 |
| 10/2/00  | L       | \$3,000.00      |           | \$2,292,564.14 |
| 10/2/00  |         | 5120,000.00     |           | \$2,295,564.14 |
| 10/12/00 |         | 528,575.28      |           | \$2,415,564.14 |
| 10/12/00 | $\Box$  | \$22,900.13     |           | \$1,444,139.41 |
| 10/24/00 |         | \$15,000.00     |           | \$2,467,039.54 |
| 10/26/00 |         | \$103,500.00    |           | \$2,482,039.54 |
| 10/31/00 |         | \$28,122.18     |           | \$2,585,539.54 |
| 11/2/00  |         | 592,487,30      |           | 52,613.661.72  |
| 11/3/00  |         | \$51,800.00     |           | \$2,706,149.02 |
| 11/14/00 |         | \$26,282.65     |           | \$2,758,949.02 |
| 11/28/00 |         | 525,468.56      |           | 52,785,231.67  |
| 12/8/00  |         | \$25,500.00     |           | \$2,810,700.23 |
| 12/14/00 |         | \$31,214.98     |           | \$2,836,200.23 |
| 12/28/00 |         |                 |           | 2,867,415.21   |
| 1/11/01  |         | \$20,908.48     |           | 52,888,323.69  |
| Total    | -       | \$19,608.83     |           | 2,907,912.51   |
| 1 OTH    | 31      | 907,932.51      |           |                |
|          |         |                 |           |                |